

Test results are summarized below. Change the view to see only Correct or Incorrect questions.

## Review Test Questions

View:  All Questions  Correct Questions  Incorrect Questions (20 Results)

ID	Question	Correct
3279	All NGFW vendors offer the ability to see all traffic regardless of the port, protocol or whether the traffic is encrypted.	Incorrect
3333	What is the function of data center orchestration systems?	Correct
3311	Which of the following are primary functions of our security platform? Select the 3 correct answers.	Incorrect
3291	Why is evolving your sales pitch toward industries or verticals important? Select the 2 correct answers.	Incorrect
3220	Which three teams do you need to influence to sell in the data center?	Correct
3366	Which of these 3 evolutionary strategies does Palo Alto Networks believe it's currently on-track toward becoming?	Correct
3274	If your customer expresses interest in a solution for the detection of advanced threats, which of the following do you recommend?	Incorrect
3361	Enterprise security = Network security + Cybersecurity + " _____ " + Endpoint security + Security analytics	Incorrect
3307	If you want to keep your customer out of the headlines, which do you recommend?	Incorrect
3210	Palo Alto Networks solution for the data center includes both physical and virtual appliances to protect North-South and East-West traffic.	Correct
3351	Palo Alto Networks builds the only enterprise security platform which...	Correct
3302	What five industries are Palo Alto Networks currently focusing on at this time?	Correct
3337	What are the ways you can deploy the VM-Series? Select all answers that apply.	Correct
3296	Which of the following security challenges were identified across the Healthcare industry? Select the 3 correct answers.	Correct
3228	In what ways does Palo Alto Networks control access to data? Select the 3 correct answers.	Correct
6051	Cyber criminals have seen massive opportunities, thanks in part to the perfect storm of Cloud and SaaS technologies, collaboration of social and consumer applications, adoption of new virtualization technologies, and what other factor? (Choose one)	Correct

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6078	<b>In addition to their threat intelligence cloud, which dedicated appliance does Palo Alto Networks build that helps detect unknown threats, and delivers that intelligence back into the infrastructure in as little as 30 minutes? (Choose 1)</b>	Correct
6056	<b>The Palo Alto Networks enterprise security platform is comprised of which 3 core components? (Choose one)</b>	Correct
6036	<b>What technology is at the foundation of every single legacy network security vendor out there? (Choose one)</b>	Incorrect
6066	<b>When speaking to your customers, always use the core Palo Alto Networks value proposition, because it is one that nobody else can tell.</b>	Incorrect

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